


JACK LARKIN

Profile

Motivated and results-driven insurance professional focused on delivering outstanding client service and competitive offerings. Strong focus on casualty offerings with a proven ability to build relationships, drive efficiency, deliver successful outcomes and effectively collaborate with cross-functional teams and partners.

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 Chicago, IL

 www.jackrichardlarkin.com

Education

SAN DIEGO STATE UNIVERSITY

Bachelor's Degree, College of Communications
August 2017 - May 2021

UNIVERSITAT AUTONOMA DE BARCELONA

International Study
January 2020 - May 2020

PALOS VERDES HIGH SCHOOL

High School Diploma
August 2013 - June, 2017

ACCREDITATIONS & AWARDS

Property & Casualty Insurance Licensed, Illinois
Amwins MVP of the Year Finalist, 2022 & 2023

Skills

- Able to build trusted relationships & strong networking abilities
- Hyper focused on data-driven decisions, outcomes & results
- Personable, able to entertain and deliver engaging client experiences
- Eager learner, takes initiative to get things done efficiently and effectively
- Punctual, honest, reliable, trustworthy, loyal
- Sports enthusiast
- Golf handicap: 14 and improving!

Experience

AMWINS

ASSOCIATE BROKER, March 2024 - Present

TECHNICAL ASSISTANT, November 2021 - February 2024

- Contributed to +20-30% revenue growth YoY
- Named Amwins culture and business advancement MVP Finalist 2022 & 2023
- Build close and trusting relationships with clients and prospects to drive business results
- Assist in identifying new business opportunities for revenue growth
- Market relationships specializing in products & manufacturing, transportation, real estate, entertainment, habitation, moving & storage
- Obtain new business and renewal quotes, inclusive of rate reviews, service recommendations and coverage strategy
- Assist in accounting and finance operations including billing and invoicing, accounts payable, etc
- Data management and entry into multiple systems to maintain accurate business oversight and records
- Industry Events: WSIA Excess & Surplus Lines Conference (St. Louis, MO.), WSIA (San Diego)

EL PREZ

HOSPITALITY & SERVICE
June 2020 - August 2021

TERRANEA RESORT & SPA

CUSTOMER SERVICE REPRESENTATIVE
May 2018 - August 2019

STRING KING

INTERNSHIP
September 2015 - August 2016

FACTORY LACROSSE

ASSISTANT COACH
September 2015 - June 2017